

Elicitation in the Classroom

Detailed module components

- Understanding the context
- Meaning of elicitation
- Implication of elicitation
- Reasons for eliciting in class
- Question types
- Guidelines for effective questioning
- 5 types of elicitation
- When to elicit
- Stages of effective eliciting
- Ways to elicit
- Techniques to use
- Making eliciting effective
- Making eliciting words effective
- Effective ways to elicit
- Using probes to elicit
- Non-verbal elicitation
- Using question funnels to elicit
- Using WH framework to elicit
- Elicitation through Socratic Questioning



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